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Institute of Health Sciences Training & Management

AN ISO 9001:2015 Certified Academy

"Nurturing Minds and Touching Lives"

CLINIMINDS 100% ASSURED PLACEMENT SUPPORT Since 2004 SEAL OF TRUST

Business Opportunities in Health Sciences Industry

Team Cliniminds

Questions we all ask what next after completion of my graduate or post Graduate degree?

- Where are the jobs?
- Where will I work?
- What should I study further?
- What are the long term career opportunities?
- Is Masters the only choice to go further in career?
- What if I don't get admission in Masters of my choice?
- What is the career ladder after my masters education?
- What are the new generation career options after my degree?
- After entry level Job what next?
- I am already working, what is there for me?

Presentations Objectives

To provide you with useful information on various new economy career options in the health sciences domain.

To explain what are the career options and entrepreneurship opportunities in :

- Clinical Research
- Pharmacovigilance
- Pharmaceutical Data Analytics
- Drug Regulatory Affairs, IPR & Patents
- Clinical Data Management & SAS
- Healthcare & Healthcare Insurance
- Medical & Scientific Writing

New Economy Career Options – Corporate Sector

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Key Facts – Drug Development

It takes 10 – 12 years to develop new drug

It costs US$1 billion to develop new compound

After 1500 compounds screened only 1 makes to the market

What is Clinical Research

Applied research –Testing of drugs in humans to know about “safety” and “efficacy” of drug.

This is called together as “**Drug Discovery and Development**”

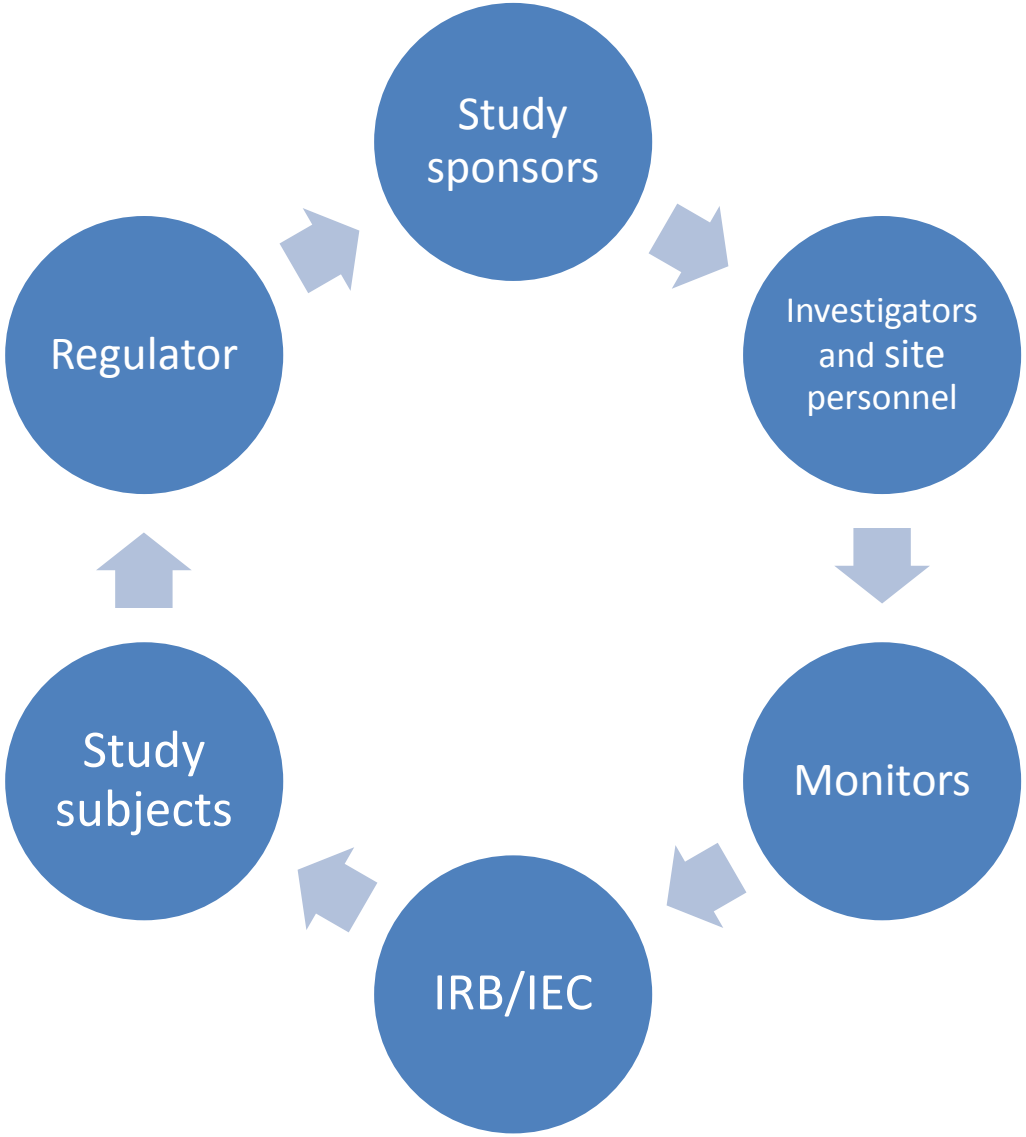
Testing on human subjects is Highly regulated

What is Clinical Research...Cont…

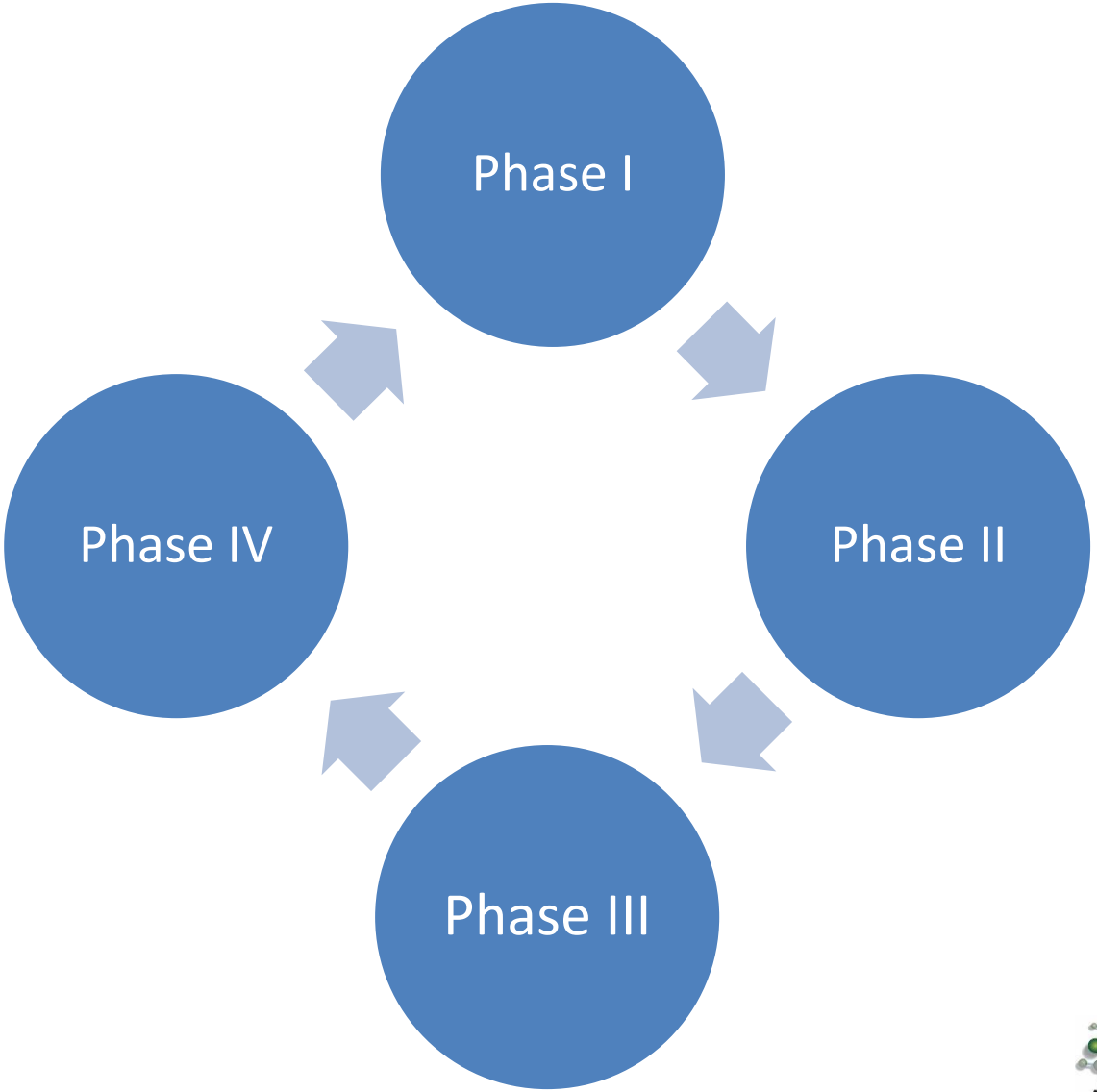
- Multi disciplinary effort :
  - Medical, non-medical teams
  - Managers & Scientists

- Requires Multidisciplinary team :
  - Pharmaceutical companies – Sponsor, PM
  - CROs – CRAs, PM, CRC, Line Manager's
  - Hospitals/SMO, PI, Sub-I, CRC, Pharmacist
  - Laboratories

Key Stakeholders



Phases of Clinical Research



Why Regulations in Clinical Trials

Nazi Human Experimentations during second world war (1939-45)

A series of controversial medical experiments on large numbers of prisoners by the German Nazi regime in its concentration camps

Prisoners were coerced into participating

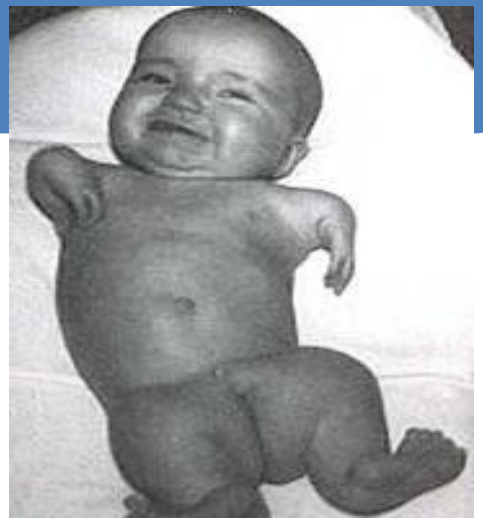
The experiments resulted in death or permanent disability and prisoners suffered intense agony

Nazi Experiments on Twins…

Thalidomide Tragedy

An inadequately tested drug “Thalidomide” without any safety assessment, was prescribed to pregnant women for morning sickness. It proved catastrophic results.

Aprox 10,000 children were born with severe malformities, including phocomelia with



- Fin-like hands grown directly on the shoulders
- Stunted or missing limbs
- Deformed eyes and ears
- Ingrown genitals
- Absence of a lung

Then came “Codes of Ethical Conduct”

Codes of Clinical Trial Ethics

- **Nuremberg Code 1947** - Set of research ethics principles for human experimentation set as a result of the Subsequent Nuremberg Trials at the end of the Second World War.
- **Declaration of Helsinki 1964** – Ethical Principles for Medical Research Involving Human Subjects.
- **Belmont Report 1979** - Ethical Principles and Guidelines for the Protection of Human Subjects of Research

Guidelines Regulations for Clinical Trial Conduct

- ICH GCP - 1996
- Indian GCP – 2005 Amendments

Regulatory bodies and framework in India

Schedule Y - The **Central Drugs Standard Control Organization** under the Ministry of Health and Family Welfare, largely works on developing standards and regulatory measures for drugs, diagnostics and devices; laying down regulatory measures by amending acts and rules; and regulating the market authorisation of new drugs.

Other Important Regulations to know – USFDA & EMA

Clinical Research Global Scenario

The total worldwide R&D spending for pharmaceutical and biotech companies (Pharma) in 2007 was $117 Billion, of which 70% represented development costs. This spending is expected to grow at 11% annually and will be $240 billion in 2015.

The global CRO market for Phase 1 through Phase 3 trials is approx. US$40 billion, growing @ 12% per annum.

ClinicalTrials.gov currently lists 204,952 studies with locations in in 191 countries

India has over 622 active clinical trials as per the published data.

Six therapy areas, oncology, central nervous system, respiratory, endocrinology, cardiovascular and infectious diseases, account for 68% of all clinical trial protocols and 74% of all sites analyzed.

Clinical Trials Business in India

Pre-2005	2005-2013	2013 Onwards
• Market less than US$20 million • 8 – 10 players • 3 – 4 cities • BA BE driven market – Ranbaxy, Dr. Reddy's • No / Low regulation • Lack of ethical guidelines	• New Regulations – Schedule Y – 2005 • Rapid growth – from US$20 million to US$750 million • Over 100 companies • 15 cities • Spin Offs – Lab, PV, CDM, Medical Writing • Regulatory Challenges & Litigations	• Better Policy Framework • Subject Compensation • New Ethics Committee Regulation • Audio-Video Recording of Informed Consent Process • Accreditation Process • Industry will be US$2 billion by 2020 • Pan India by 2020

CROs-Indian Geographical Clusters

Western India : Mumbai ,Ahmedabad

- Accutest Research Labs
- Ace Biomed
- Adroit Insights
- BA Research
- Bioarch Research Solutions
- Chiltern International
- Clininvent Research Pvt Ltd
- Diagno Search
- PPD
- PRA International
- Siro ClinPharm Pvt Ltd
- Lambda Therapeutic Research Ltd
- Reliance Clinical Research Services
- Synchron Research
- Quiniles
- Vedic Life Sciebces
- Veeda Clinical Research
- Xcelrics

Northern India

- Apothecaries Pvt Ltd
- Clinirx research
- Kendle India
- Clinsys
- Max Neeman International
- I3 Clinical Research

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Southern India

- Clin Tec International
- Clinigene International
- Clinitac International
- ICON
- Lotus Labs
- Ercon Acunova
- Omnicare Clinical Research
- PharmaOlam-International
- Pharmanet/Anapharm
- Tiesta Sciences

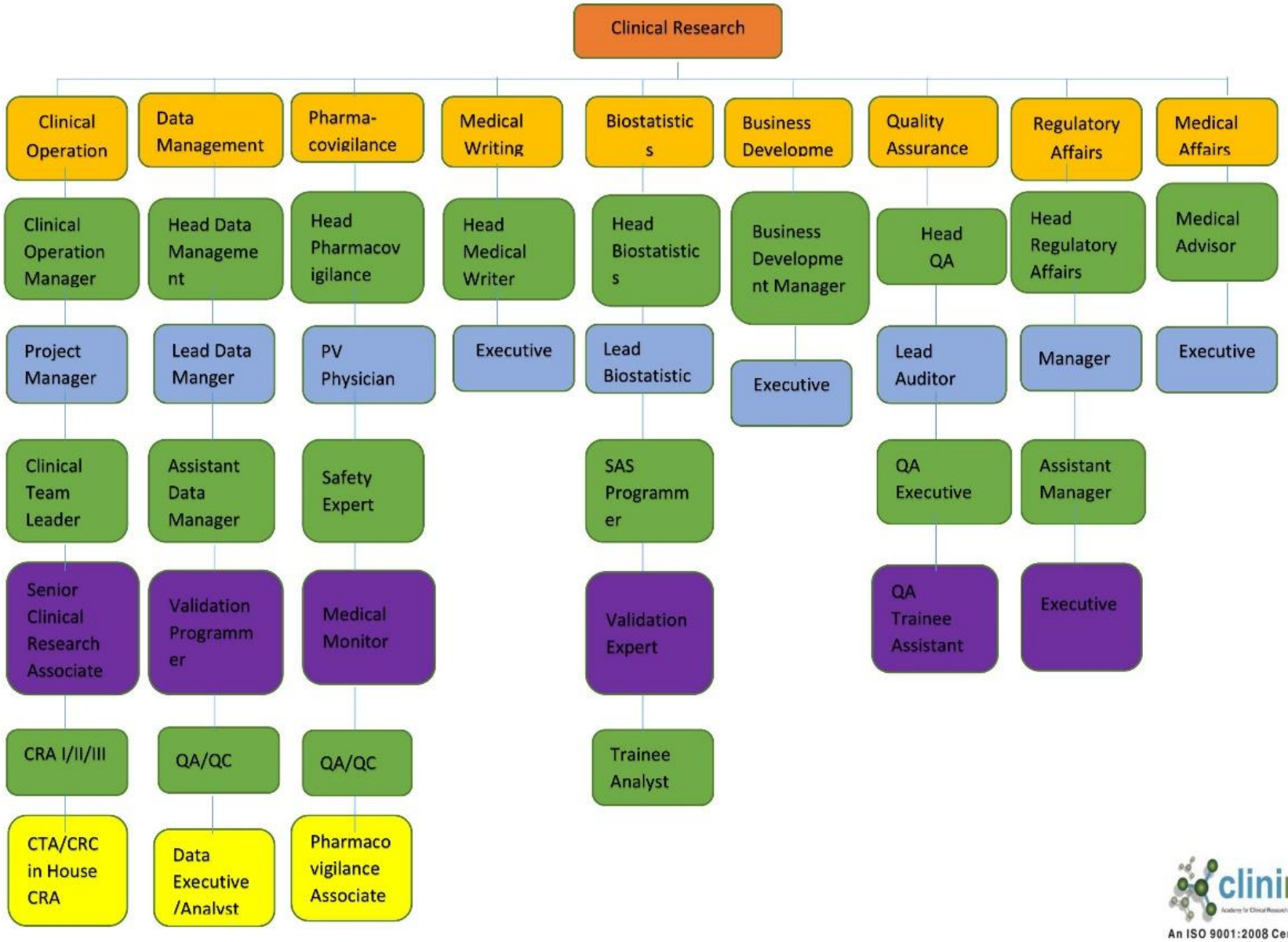
Southern India

- Actimus Bio Sciences Pvt Ltd
- Asian Clinical Trials
- Avra laboratories
- Bioserve Clinical Research
- GVK BioSciences Pvt Ltd
- Paraxel
- Makrocare
- Sipra Labs Pvt Ltd
- Vimta labs
- Quest Life Sciences
- Wellquest Clinical Research

Job Opportunities in the next 4 -5 years

- Clinical Monitors / CRAs - 5,000
- Clinical Research Coordinators / Site Coordinators 15,000
- Drug Safety & Pharmacovigilance Personnel 4,000
- Investigators – 6,000
- Project Personnel 1,500
- Medical Monitors 1,000
- Regulatory Affairs Personnel 3,000
- Medical Writers 1,000
- Quality Control / Assurance Personnel 2,000
- Data Management Personnel 7,000
- Bio Statisticians 500
- Research Scientists 2,000
- Lab Personnel 1,500
- Management & Administrative Personnel 2,000

A Typical Organogram of Clinical Research Organization



CR Career Pathway

- Pharmaceutical Companies
- Clinical CROs (Contract Research Organizations)
- Pharmacovigilance Companies
- BA/BE Centers
- SMOs (Site Management Organizations)
- Data Management CROs / IT Companies in Healthcare / Clinical Domain
- EDC Service Providers
- Central Laboratories
- Trial supplies, Packaging, Labelling & Contract Manufacturers
- Investigator & Site Staff
- Training Centres

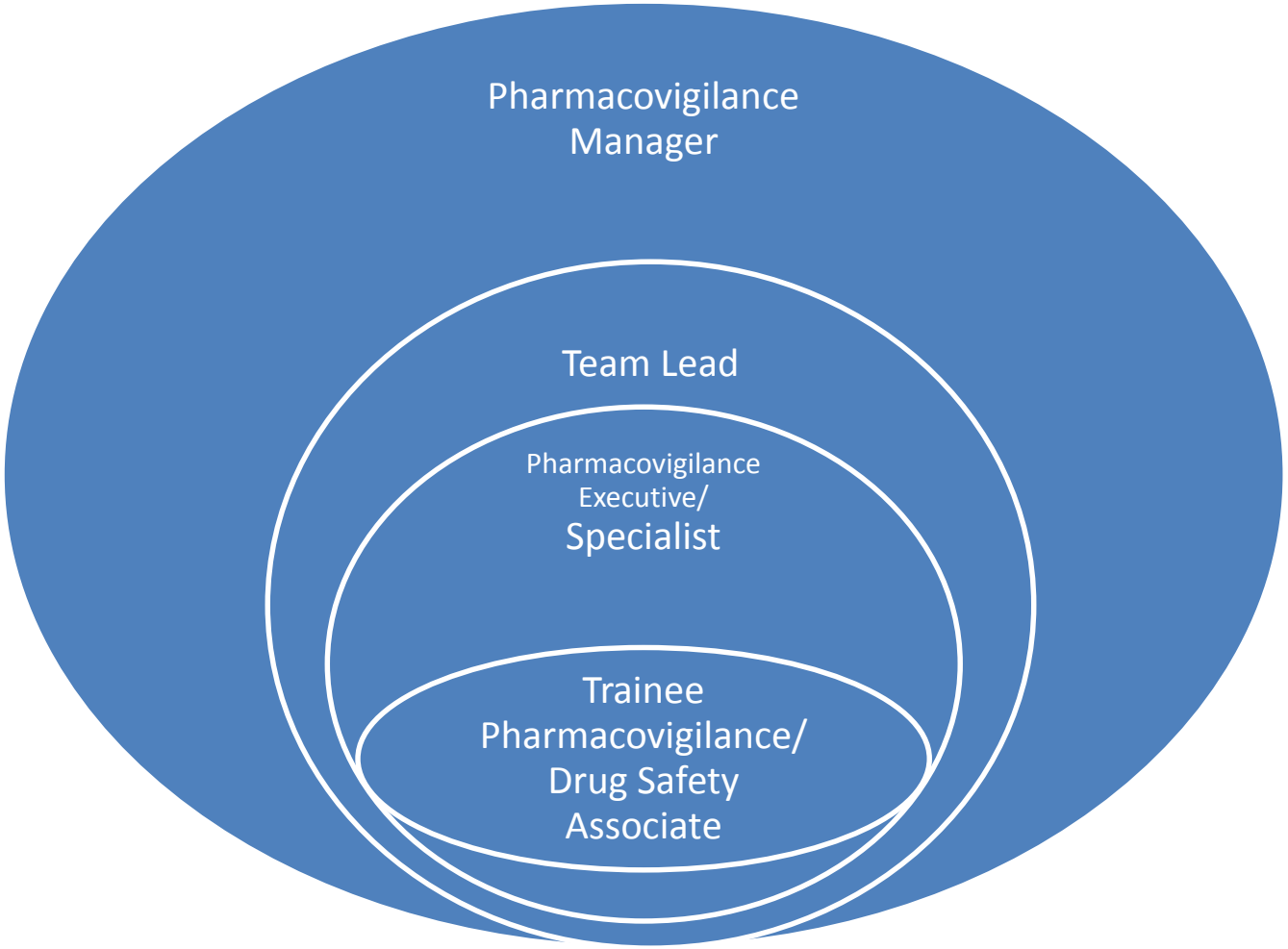
Pharmacovigilance

- By 2020, marketing size would be US$15 billion.
- Requires highly skilled professionals
- Science of drug safety
- Pharmacovigilance During Clinical Trials
- Post Marketing Pharmacovigilance
- Pharmacovigilance is mandatory in US, Europe and other developed markets, and most countries globally are changing regulations for the stringent implementation of drug safety reporting.
- India has set up new National Phamacovigilance Program
- This is opening up huge opportunity for the pharmacy, medical and heal sciences professionals

Pharmacovigilance

- Major global drug companies are outsourcing Pharmacovigilance from India. These include, Pfizer, Novartis, BMS, Merck, as India has certain inherent advantages.
- Excellent career pathway for medical and pharmacy students in pharmaceutical companies, CROs, pharmacovigilance service companies & IT / Consulting firms.

Pharmacovigilance



Pharmacovigilance/Drug Safety Associate

- Triage of incoming reports for completeness, legibility and validity
- Initial data entry of case reports into safety database / tracking system
- Assessment of case reports for seriousness, causality and expectedness
- Requesting follow-up i.e. written, telephone
- Adverse event (AE) and drug coding
- Writing case narratives
- Create and maintain project specific working files, case report files and project central files
- Assist with additional Drug Safety Specialist activities as required

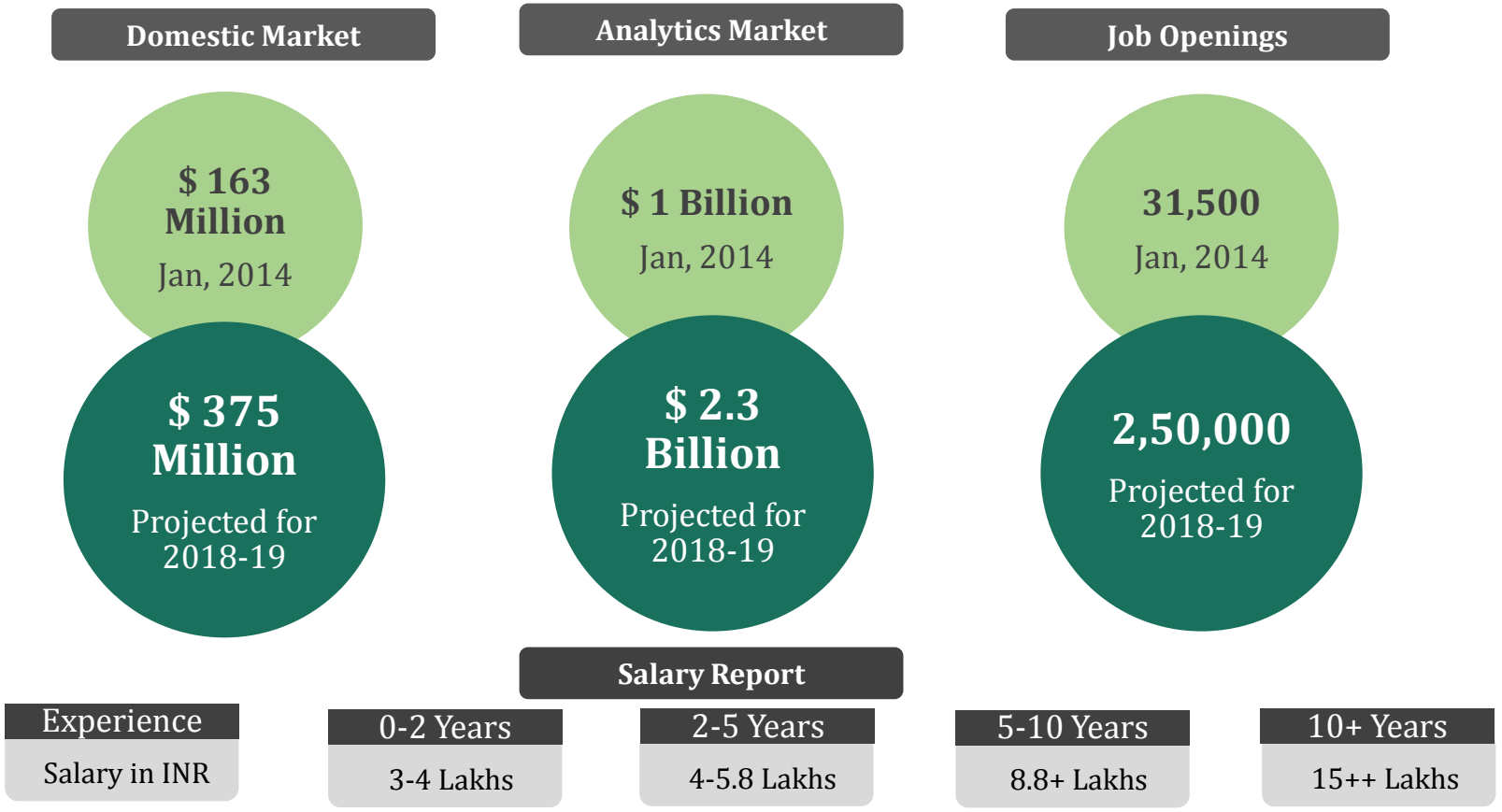
What is Pharmaceutical Data Analytics?

Data on its own is useless unless you can make sense of it!

WHAT IS ANALYTICS?

The scientific process of transforming data into insight for making better decisions, offering new opportunities for a competitive advantage

Demand for Analytics Professionals in India



Salary Report

Experience	0-2 Years	2-5 Years	5-10 Years	10+ Years
Salary in INR	3-4 Lakhs	4-5.8 Lakhs	8.8+ Lakhs	15++ Lakhs

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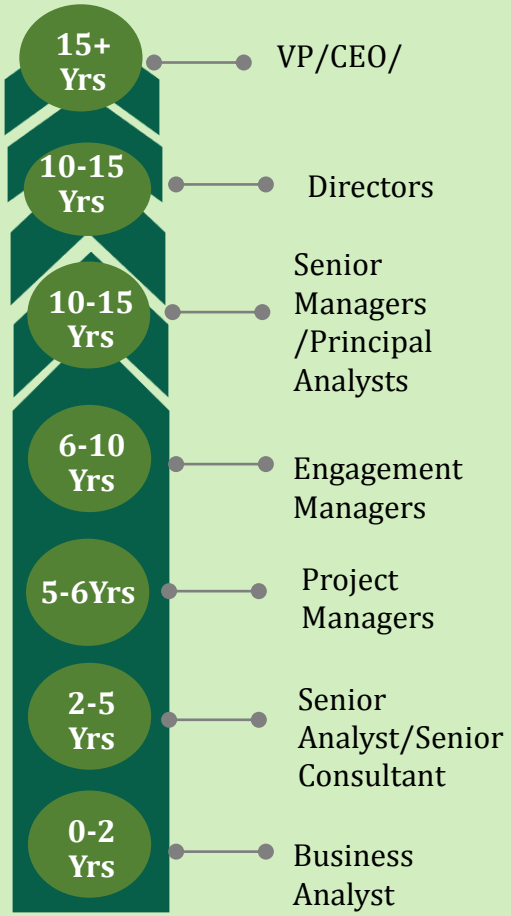
New Analytics Jobs By Industry

Analytics Services and Pharma lead the pack in the highest percentage of Analytics jobs being created in developing nations.

	US	INDIA	CHINA	UK	BRAZIL	JAPAN	SINGAPORE
PHARMA ANALYTICS SERVICES	11%	54%	25%	9%	14%	6%	9%
PHARMA	14%	24%	32%	19%	30%	44%	26%
INSURANCE	39%	7%	8%	32%	11%	27%	24%
BANKING	20%	11%	22%	25%	19%	14%	25%
OIL & GAS	14%	3%	10%	13%	23%	8%	9%
COMMUNICATIONS TECHNOLOGIES	2%	1%	3%	2%	3%	1%	7%
TOTAL NUMBER OF JOBS	38,700	31,500	30,500	7,000	6,200	2,400	1,300

Career Path and Indicative Salaries



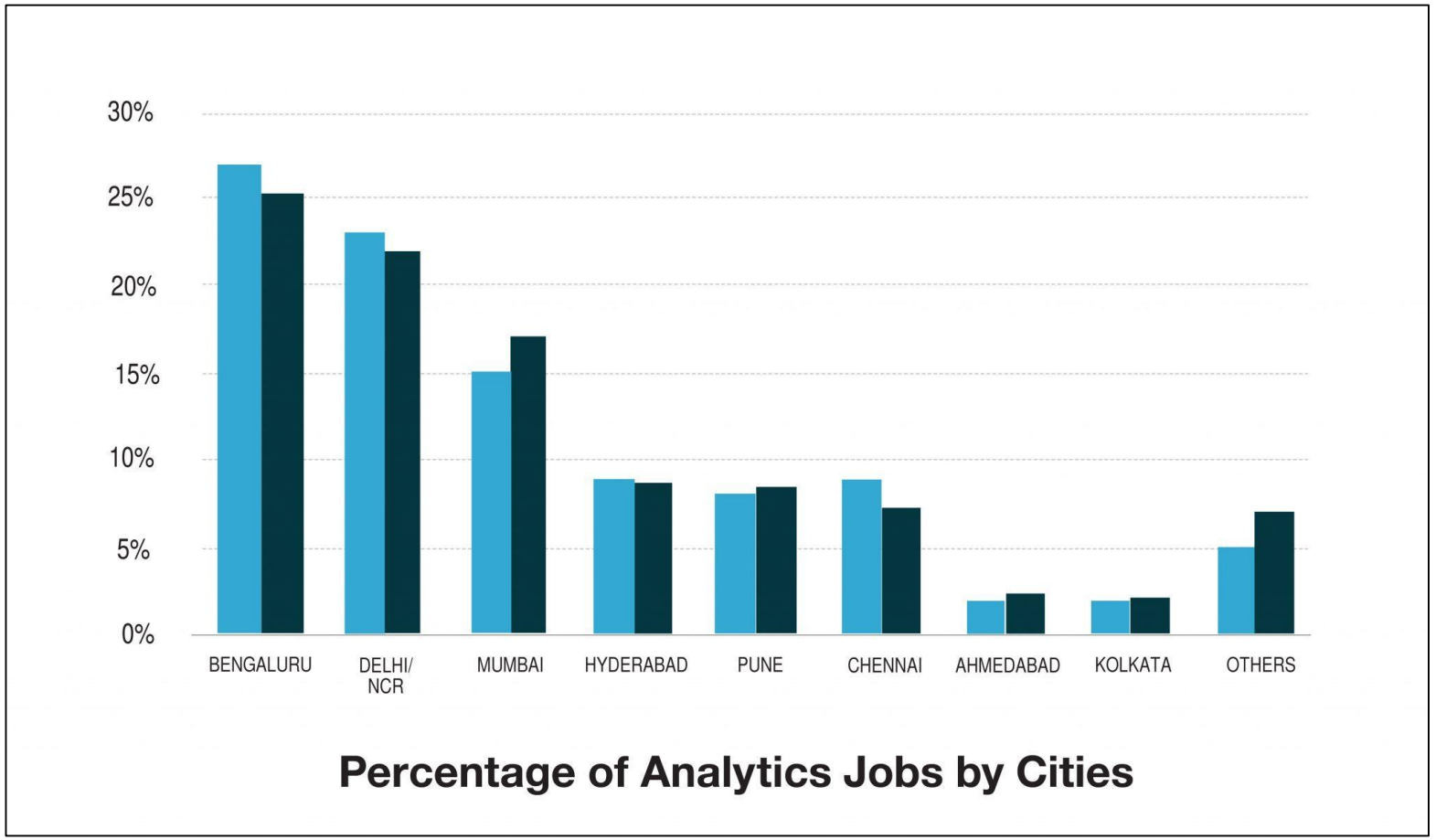
Skills require to succeed in the Industry

- Strong analytical and critical thinking skills
- Pharmacology
- Predictive Analytics
- Clinical Research
- Understanding complex data & tools for Analytics
- Soft Skills & Communication
- Business Understanding

Average Salaries

Director	Rs. 40 Lakhs & Above
AVP	Rs. 18-24 Lakhs
Manager	Rs. 9-15 Lakhs
Senior Analyst	Rs. 6-8 Lakhs
Analyst	Rs 4-6 Lakhs

Analytics jobs by cities



Source Type: https://analyticsindiamag.com/analytics-and-data-science-india-jobs-study-2017-by-edvancer-aim/

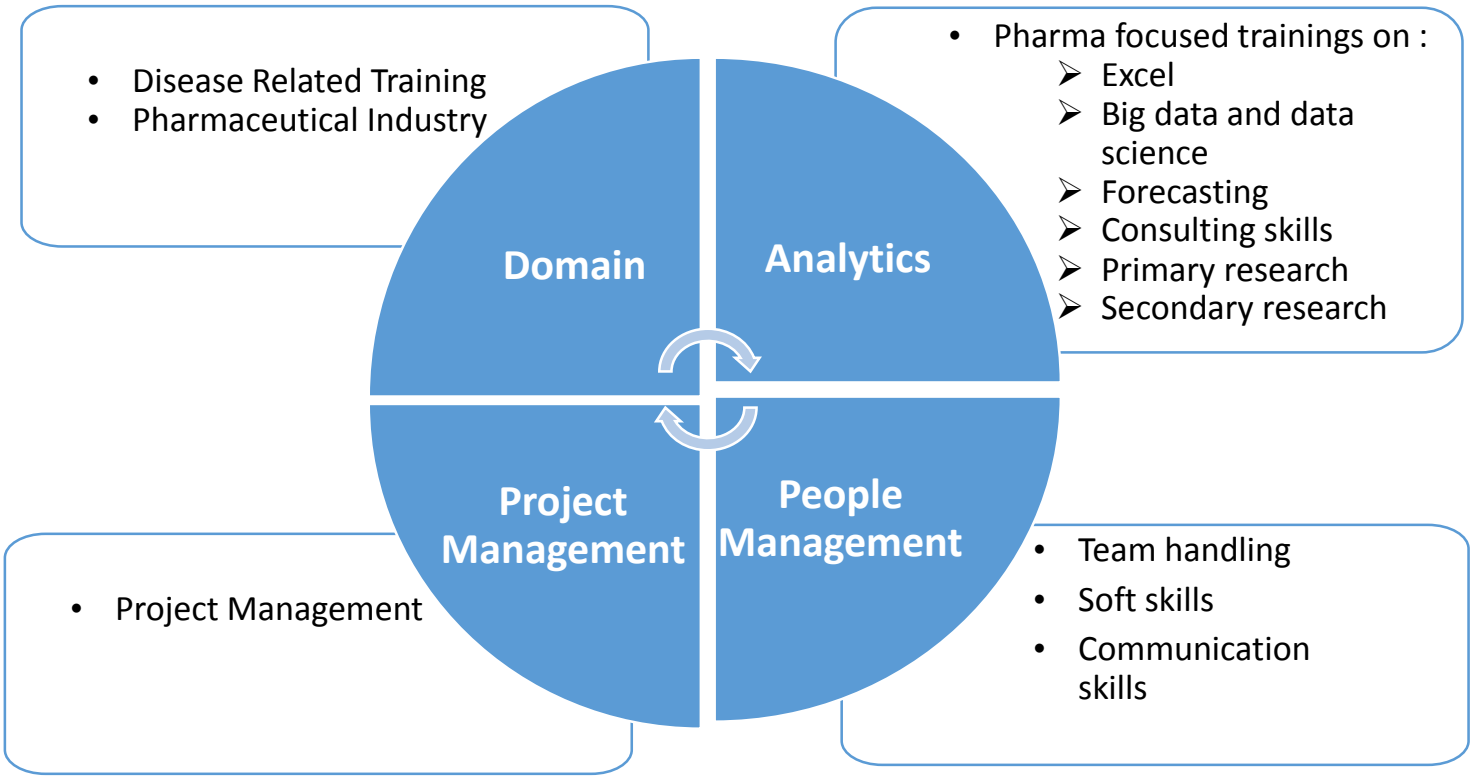
Cliniminds Pharmaceutical Data Analytics Course Focus and Goal

Pharmaceutical Data Analytics course is designed to cater skill gaps through

- Intense focus on domain and analytics
- Case based curriculum, with real life examples from healthcare industries
- Overview of big data in the context of health care industry

GOAL of this course is to empower student to take up analytics role in healthcare industry and have a successful career in this exciting field

Cliniminds Pharmaceutical Data Analytics Course will build required skills through 4 Modules



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Medical & Scientific Writing

Critical process for drug companies and other life sciences organisations.

Global market size is US$1 billion

Requires specialised skill set

Excellent command over written English

Some of the key medical & scientific writing areas :

- Documents in Clinical Research & Drug Safety
- Documents in Medico-marketing
- Publication / Manuscript / Abstract / Poster Writing
- Poster Writing & Development
- Regulatory Writing
- Handling Statistics in Medical Writing
- Effective Internet Literature Search
- Referencing guidelines
- Legal / Copyright Issues in Medical Writing

Medical Writing

Regulatory Affairs

The Regulatory Affairs professionals keep track of the changing legislations in the regions in which the company distributes its products.

Regulatory Affairs professionals advise on :

- Legal and scientific restraints and requirements.
- Collect, collate and evaluate the scientific data that their R&D Dept. generates.
- Regulatory and scientific knowledge.
- Expert solutions to FDA and other regulatory agencies' queries.
- Access to Scientific and technical resources.
- Formulation and implementation of regulatory strategies at a global level.

RA Professionals are Employed In the following companies?

- Pharmaceutical
- Medical Device
- In vitro Diagnostics
- Biologics and Biotechnology
- Nutritional Products and Food
- Cosmetics
- CROs
- Veterinary
- Government Departments

Regulatory Affairs Career Ladder

- 0-3 Years of Experience - Executive Level
- 3+ years – Middle Level
- 6+ years – Senior Level
- Associate Director – 8 - 10 Years
- Director
- Vice President
- President

Clinical Data Management

What is Clinical Data Management?
Collection, integration and validation of clinical trial data.

What kind of data will I be managing?
All clinical trial data including safety and efficacy data of drugs/agents under study

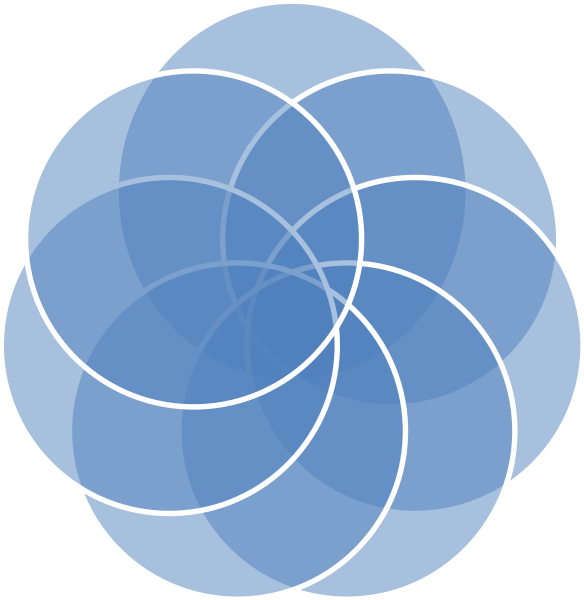
What kind of data does CDM have?
All data coming from CRF from sites (hospitals/clinics) and non-CRF data coming from clinical laboratories.

What exactly will I be doing in CDM?
Collect and validate the trial data, review and querying the investigators, and quality assurance of the trial data

Career Opportunities in DM

Head –Data Management

Data Validation Executive



Data Base Designer

QA Executive

Data Reviewer

Data / QA Manager

Career Opportunities in Biostatistics & SAS

- Bio Statistician
- SAS Programmer
- Lead- Biostatistician
- Head Biostatistics

Healthcare Management & Hospital Administration

- Healthcare management & administration is the study of different aspects of health care such as healthcare policy, healthcare insurance, healthcare economy, quality assurance, international healthcare systems in order to prevent, to cure and management of diseases.
- On the other hand, Hospital management and administration is concerned with the organization, coordination, planning, staffing, evaluating and controlling of health services for the masses.

Size of Healthcare Industry

Market Size: As per the IBEF reporting currently the healthcare industry is a 100 billion dollar industry.

It is estimated that till 2020 it will be 280 billion dollar industry.

The market size is expected to grow by 22 percent from 2010 to 2020, faster than the average for all industries.

The Healthcare Market is Split into Five Segments

- Hospitals
- Pharmaceutical
- Diagnostics
- Medical Equipment and Supplies
- Medical Insurance

Size of the Opportunity?

- Pharma Industry : Rs.75,000 crore
- Healthcare Services Industry : Rs.400,000 crore
- Hospitals : Rs.350,000 crore
- Diagnostics : Rs.8,000 crore
- Health Insurance : Rs.8,000 crore
- Medical Devices : Rs.7,500 crore

Where would I work?

- Hospitals
- Physician practices
- Public health departments
- Mental health organizations
- Rehabilitation centers
- Universities and research institutions
- Nursing homes
- Consulting firms
- Health insurance organizations

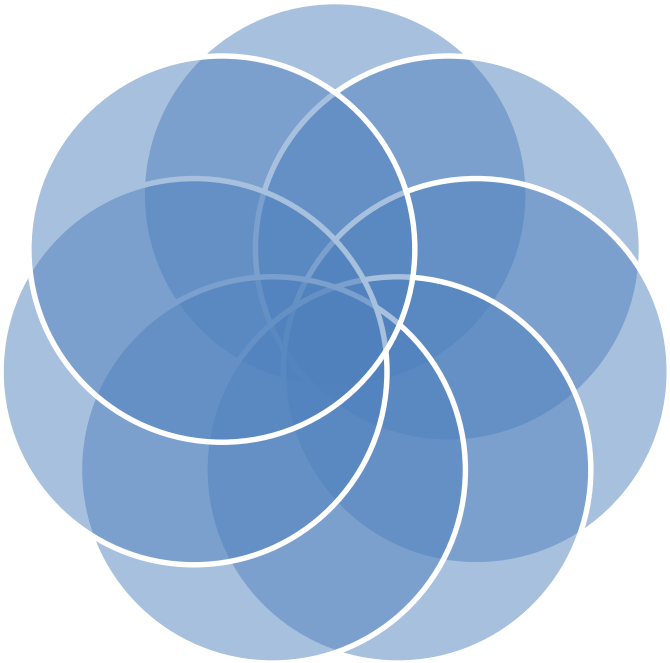
- Healthcare Associations
- Diagnostic Centers
- Business Development
- QA/QC
- Eye / Dental Chains
- Specialized Clinics
- Specialized Maternity hospitals
- Nutrition & Diet Clinics
- Emergency Medicine
- Lifestyle Clinics…and many more

Key Healthcare Players

**Hospital /
No of Beds**

Max Hospitals
1,800

Fortis Healthcare
Ltd
12,000



CARE Hospitals

1,912

Apollo Hospitals
Enterprise Ltd
7,496

Aravind Eye
Hospitals
3,649

Manipal Group of
Hospitals
4,400

Introduction of Health Insurance Management.

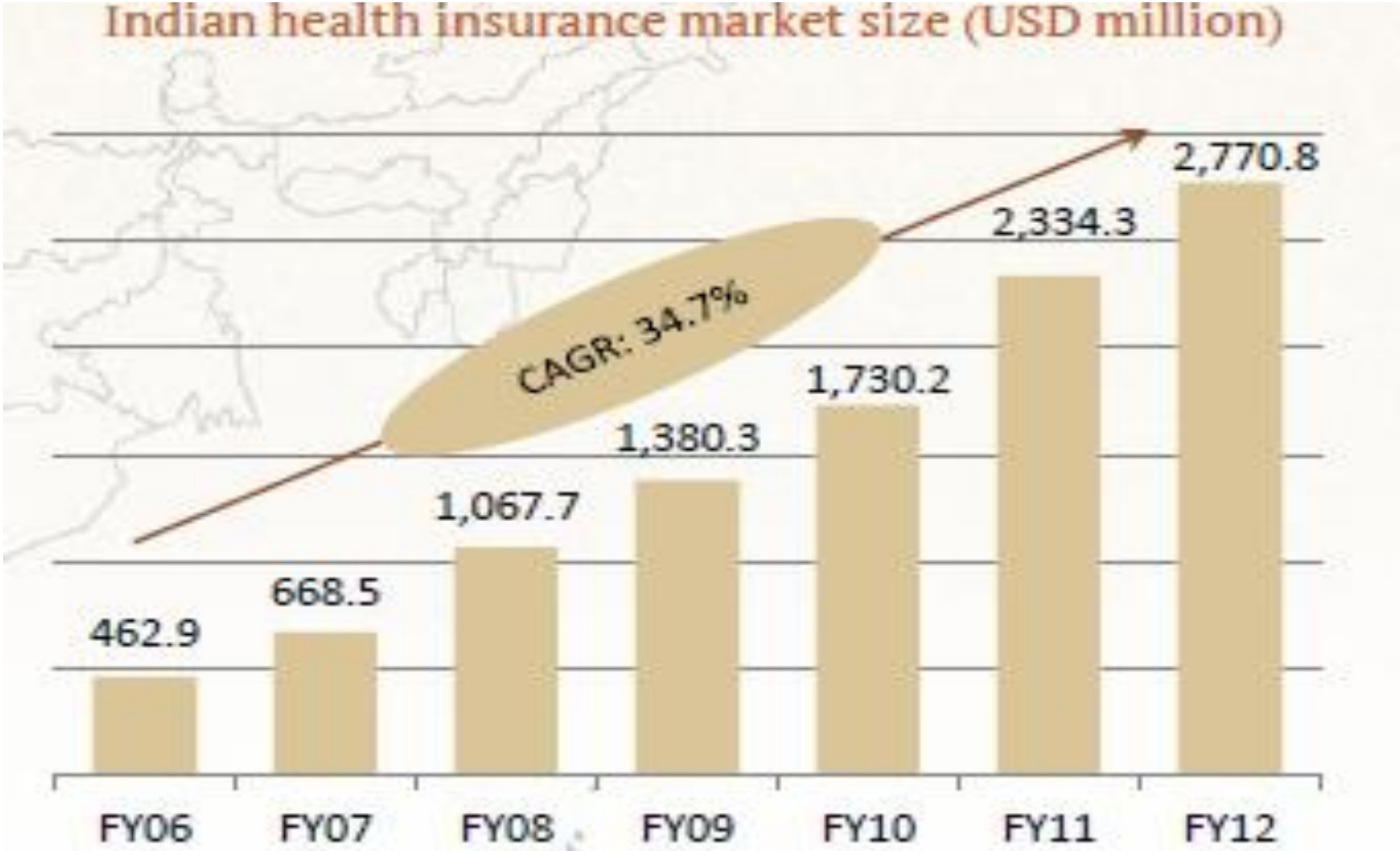
Attractive career opportunities in health insurance companies, TPAs and hospitals.

Jobs in claims management; medical underwriting, provider insurance management; customer care; patient care; corporate marketing.

Attractive salaries and incentives.

Corporate function.

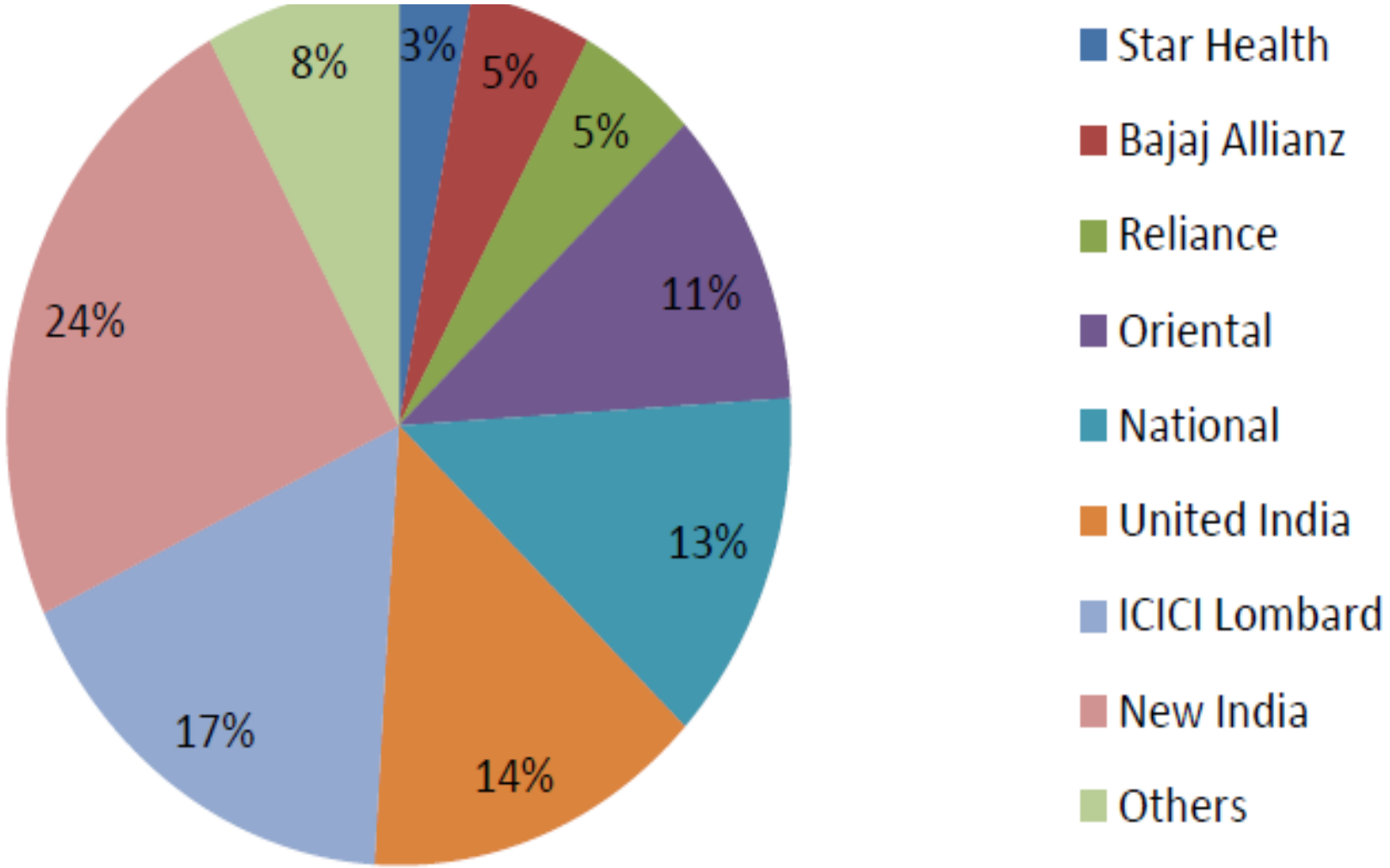
Indian health insurance market size (USD million)



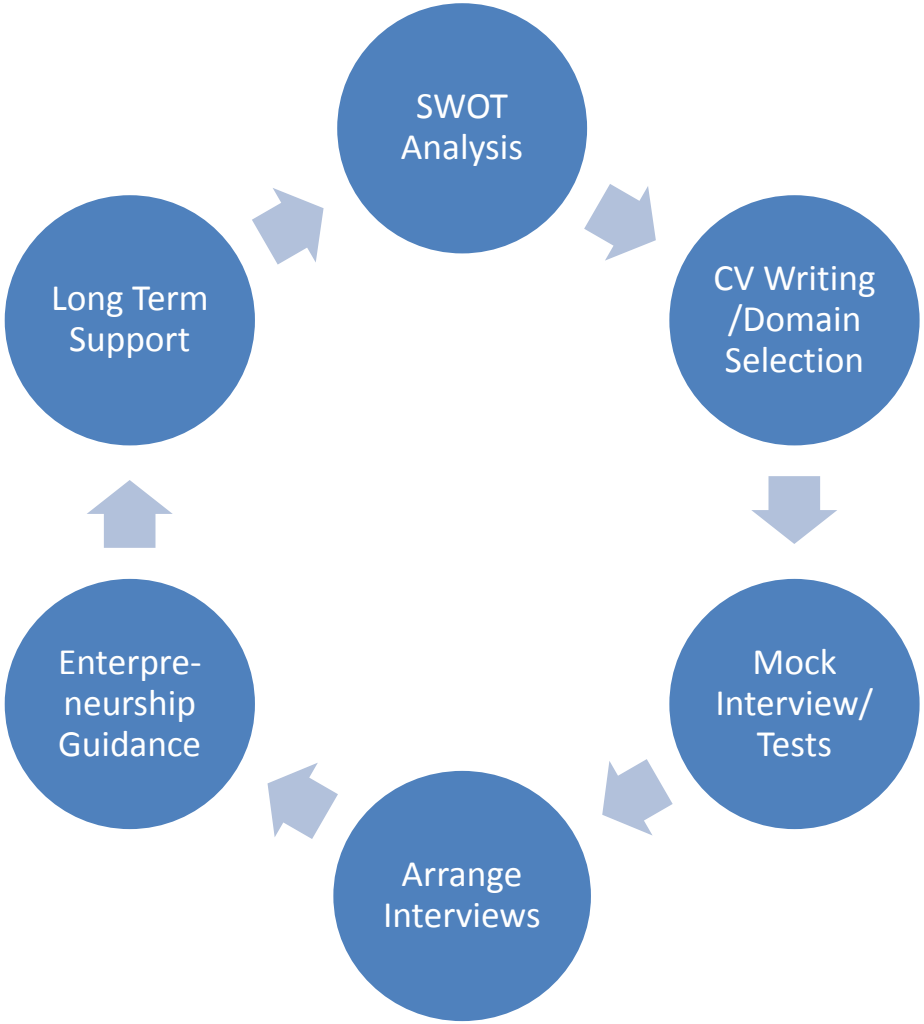
Source: IRDA, Towers Watson Aranca Research
Note: CAGR - Compounded annual growth rate

Market Share of Key Players in Health Insurance Companies (2008)

Northbridge Capital is an Investment Bank(Category I Merchant Bank) regulated by the SEBI Sebi Registration: INM000011500



Cliniminds Placement Process



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Student Placements @

Starting Salaries

Job: Clinical Research Associate - **Profile:** Monitoring clinical trails. Ensuring well-being of patients, accuracy of data and adherence to good clinical practices (GCP). Salary: Rs 2 lakh-3 lakh p.a.

Job: Clinical Research Coordinator - **Profile:** Conducting clinical trials using GCPs. Coordinating with various departments. Salary: Rs 1.8 lakh-2.5 lakh p.a.

Job: Pharmacovigilance Personnel - **Profile:** Noting, reporting and analysing side effects to improve research within the company. Salary: Rs 2.5 lakh-3.5 lakh p.a plus.

Job: Clinical Data Management Personnel - **Profile:** Data processing, data quality control, database setup and testing. Salary: Rs 2 lakh p.a.

Job: Project Manager - **Profile:** Overall management of clinical trials or programmes. Salary: Rs 3 lakh-4 lakh p.a.

Job: Medical Monitor - **Profile:** Handling patient safety and providing medical guidance. Salary: Rs 5 lakh-6 lakh p.a.

Job: Regulatory Affairs Personnel - **Profile:** Primary link between the company and regulatory authorities. Salary: Rs 2 lakh-2.5 lakh p.a.

Starting Salaries

Job: Medical Writer
Profile: Creating documents that effectively and clearly describe research results, product use and other medical information. Salary: Rs 3 lakh-4 lakh p.a.

Job: Quality Assurance Associate
Profile: Handling internal, systems, facility and documentation audits. Salary: Rs 3 lakh-4 lakh p.a.

Job: Clinical Research Statistician
Profile: Applying mathematics to design surveys and experiments. Collecting and analysing data and interpreting results. Salary: Rs 6 lakh-7 lakh p.a.

Job: Clinical Research Scientist
Profile: Involved in the entire drug development process, responsible for technology transfer from lab scale to commercial scale. Salary: Rs 4 lakh-7 lakh p.a.

What is entrepreneurship?

Entrepreneur is an individual who organizes and operates a business or businesses, taking on financial risk to do so.

- Undertakes an Enterprise
- Risk
- Effort
- Ownership and or Operates
- Reward
- New or Revitalising Old

When can I become entrepreneur?

- There is no late or early age
- Earlier the better
- Acquire some domain expertise or experience – thought not essential
- You may have a bright idea, so sooner you do it's better
- There are success stories at all stages

How is our Ecosystem & Regulatory Environment?

- Ecosystem is evolving for young first time entrepreneurs
- With the new Companies Act, company formation time and cost should come down
- Life sciences is highly regulated domain, hence, understanding of the landscape is important
- Raising capital is hard but changing for good
- Depending upon your area of interest understand federal regulations, state level regulations, municipal laws, environmental laws and related business laws

Where do I raise capital from?

- Self-Funded, Family & Friends
- Angel Investors
- Debt
- Venture Capital or Private Equity
- Government Schemes (State & Federal, e.g. DBT)
- University Incubators
- Industry Associations (e.g. ABLE)

What to do / what is the way forward?

- 'Execution' is most important – idea may be great but success is in 'execution'
- If you have an idea – find the mentor to discuss and give idea 'shape'
- Develop a small core team
- Understand the size of the opportunity (local, regional, national or international)
- Draw up a business plan
- There is no 100% guaranteed fool proof business plan – industry dynamics could change / policies could effect
- Do a pilot or proof of concept – find some users of your product / service
- Set up the company
- Use your capital at early stage – avoid raising capital from VC at 'idea' stage

- Once you have proof of concept, then work towards next step of commercialisation and scale up
- Focus on revenue and profitability
- Raise capital when you want to scale up
- Capital comes with huge cost – be emotionally prepared to sell stake if you need to raise capital
- Explore debt option before selling stake
- Protect IPR for your product / service
- Build professional team
- Work on scale up
- Have an exit plan for your investors
- Entrepreneurship is the journey

CLINIMINDS VISION & MISSION

Mission - Cliniminds is committed to provide highest quality training, education and management solutions and develop superior human resource for the global clinical research and healthcare industry.

Vision - To establish a world-class education & training institution that offers the widest range of high-quality clinical research, healthcare and pharmaceutical programs and business solutions.

AWARDS

Six years consecutively – 2011, 2012, 2013, 2014 2015 & 2016 - Cliniminds has been awarded as the :

Best Clinical Research Institute in India

Best Clinical Research & Health Sciences Business Management Institute in India

Reflects our commitment for the quality of professional education, training & employability in the life sciences domain

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Accreditation Council for Clinical Research Education

Assuring and Advancing Quality in Clinical Research Education since 1965

Certificate of Accreditation

Cliniminds

Unit of Tenet Health Edutech Pvt. Ltd.

STATUS: ACCREDITED

ACCRE Global Program Code: 463-05-013-GPC07

Initial Accreditation: July 05, 2013

Expiry Date: July 05, 2018

Michael Alexander

Executive Director

ACCRE: 1840 W Whittier Blvd #4320 La Habra, CA 90631, USA

ACCRE

CLINIMINDS BACKGROUND

- Year 2004 – Tenet Health Edutech Pvt. Ltd., promoted by team of Industry professionals and academia
- India's first skill development institution in health sciences domain to receive SwAPP, Switzerland Accreditation
- Offers wide range of skill development clinical research, pharmaceutical and healthcare educational programs and training solutions
- Class room & online programs and corporate workshops
- Programs sustained by superior copyright content and faculty with global stand point.
- Multiple locations in India and international reach.
- E-Learning solutions in accordance with industry specific needs.
- High quality & experienced faculty.

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CLINIMINDS – KEY ACHIEVEMENTS

Established 30 programs with extensive, high quality course content and faculty: Online; E-Learning; Distance Learning & Classroom. More industry oriented programs currently in pipeline.

National Presence – 12 major cities in India

International Centres : USA ; UK, Saudi Arabia, South Africa

Programs Accredited by the Accreditation Council for Clinical Research Education, US

Program content is targeted towards all major global markets and address the global regulatory environment. Overseas students are growing from Americas; Europe; Middle East; Africa and other countries.

Developed feature rich state-of-the-art user friendly ONLINE LEARNING SYSTEM. System now used by major pharma companies for in-house training.

Have conducted clinical research training programs for National Institute of Health, USA in the Indian market.

KEY ACHIEVEMENTS

University Technical Collaboration – UGC Approved University

Top of the Line Faculty & Industry Driven academic Council.

Co-certified Training Programs with ***NIH USA***, MSD, Bioserve, Max Healthcare., Quartesian US, Fortis Clinical Research and other companies.

Key Clients for Training Workshops and Online Training Programs : Oracle, NIH USA; MSD; Fresenius Kabi, Germany; Dabur; Novartis; Quintiles; Ranbaxy; GSK; Bioserve; Max Healthcare; Johnson & Johnson; Panacea Biotech

Strong & Multiple industry tie ups / collaborations to provide practical orientation

Trained over 5,000 professionals, with increasing number of international students for online programs from North America, South America, Europe and Middle East.

Accreditation / Certification from Pharmaceutical Society of India & ISO 9001:2000 by JAS ANZ.

KEY ACHIEVEMENTS

Conducted several industry workshops for leading corporates, viz. NIH, MSD (Merck), Novartis, Biocon, Quintiles, Bioserve, Ranbaxy, Panacea, Max Healthcare, Max Neeman, Apollo Hospitals, Fresenius Kabi, Merck & Co., Panacea Biotec, Asian Clinical Trials, Quintiles.

Very High student satisfaction levels and excellent placements.

Experience in conducting multi location training programs using Videoconferencing technology.

Program Structure

Training Profile – Students are provided training in the following areas :

- Course training
- Hands on industry training
- Software training
- Interview skills & Mock interviews
- English Communication Skills
- Personality grooming
- Project report
- Online and classroom exams

Cliniminds Network

- New Delhi – NOIDA – Head Office
- Mumbai
- Agra
- Hyderabad
- Bangalore
- Vadodara
- Chennai
- Guwahati
- Pune
- Indore
- Kerala
- **International Representation : USA, Russia, U.K., South Arica, Saudi Arabia**

cliniminds™
Institute of Health Sciences Training & Management
AN ISO 9001:2015 Certified Academy

Cliniminds' International Footprint

India	Africa
USA	U.K.
Canada	Switzerland
France	Brazil
Argentina	Peru
UAE	Kuwait
Saudi Arabia	Russia
Pakistan	South Africa
Malaysia	Japan

INDUSTRY -ACADEMIA COLLABORATION / TRAINING / ACCREDITATIONS

- **Fortis Clinical Research Ltd**.- Bio Analytical Techniques
- **Oracle** – Clinical Trials & Drug Safety Training
- **Medrio** – Clinical Data Management Training
- **Quartesian** - SAS & CDM Training
- **Apcer**- Pharmacovigillance
- **Medanta** – Internship Program
- **Artemis Institute** – CRC Internship
- **National Institute of Health-United State of America** - conducting GCP Training for Research Sites
- **Pharmaceutical Society of India** - Accreditation
- **JAS ANZ** – Certification
- **Mahatma Gandhi University** – UGC Approved Masters Programs
- **MS University** – UGC Approved University Programs.

Industry Academia Collaborations & Accreditations

- **MSD** – GCP / Investigators Training
- **Fresenius Kabi** – Online Clinical Research & Pharma Training
- **Resmed** – Investigator and Medical Device Training
- **Bioserve** – GCP / Clinical Research Training
- **Max Healthcare** – GCP / Investigators' Training
- Mediminds – Healthcare
- Thinki – Clinical Data Management & Medical Writing
- CertifiedPVPro - Pharmacovigilance

Cliniminds Capabilities & Strengths

- Top of the line industry experts and faculty with extensive industry experience
- Expertise in content development
- Strong academic team and faculty
- Strong practical training and placement assistance to students
- Over 20 years of experience in advising, setting up and managing education, healthcare and clinical research businesses.
- Experience in setting up turnkey projects in the clinical research & healthcare sector
- Promoters come with strong Industry experience and clear vision for the clinical research and healthcare industry
- Strong regulatory experience
- Strong understanding of marketing and distribution